



“We can simply hunker down and watch our franchises continue to erode, or you can join with me in becoming active in shaping our future.”

Scott Heitkamp, IBAT Chairman

NEW – IBAT will be holding its annual congressional visit in conjunction with ICBA’s 2012 Washington Policy Summit at the Gaylord Resort & Convention Center on the Potomac. The additional bankers will help enhance the community banker “critical mass” when converging on Capitol Hill.

Our congressional visit provides an excellent opportunity to obtain visibility with key decision-makers – in the Texas Congressional delegation and in the banking industry. Our bankers really notice the suppliers’ participation in these functions and remember it when it’s time to make a buying decision. If sponsorship isn’t in the budget, you should consider attending. Many vendors attend and get in valuable networking and “face” time with our bankers.

TENTATIVE SCHEDULE

Tuesday, April 24	5:30 – 7:00pm	IBAT Welcome Reception & Briefing	
Wednesday, April 25	7:30 – 9:30am	ICBA Group Breakfast and General Session with Keynote Speaker and Legislative Update	
	10:00 – 2:30pm	IBAT Hill Visits	
	2:45 – 5:00pm	IBAT Group Meeting with Key Officials	
	5:15 – 6:00pm	IBAT Group Meeting with Senators	
	6:30 – 9:00pm	IBAT Group Dinner	
Thursday, April 26	9:00 – 12:00am	IBAT Monument Tour	
	7:30 – 9:30am	ICBA Group Breakfast and General Session with Keynote Speaker and Legislative Update	
		ICBA Regulator Meetings	
		2:00 – 4:00pm	2:00 – 3:00pm
		3:00 – 4:00pm	Choose from: FDIC, Federal Reserve and/or OCC
Friday, April 27	6:30 – 9:00pm	ICBA Gala Reception/Dinner featuring The Capitol Steps	
		Group Departure	



2012 CONGRESSIONAL VISIT Sponsorship Commitment



Sponsorships will be used to help to defray ICBA's attendee fees for all registrants as well as IBAT's other direct meal and meeting costs.

SPONSORSHIP LEVELS & BENEFITS

* subject to timing

BENEFIT	RED \$5,000	WHITE \$3,000	BLUE \$1,500
IBAT Web Site Recognition (with program information)	Logo with link to company's Web site	Company will be listed	Company will be listed
Listing in IBAT's Attendee Materials on site ★	Listing <i>with logo</i>	Listing	Listing
Recognition on IBAT's Name Badges	Sponsor designation on name badge, <i>if attending</i>	Sponsor designation on name badge, <i>if attending</i>	Sponsor designation on name badge, <i>if attending</i>
Listing in IBAT magazine	Listing <i>with logo</i>	Listing	Listing
Listing in IBAT's Promotional Flyer ★	Listing <i>with logo</i>	Listing	
Pre-event Attendee List	Electronic attendee list will be sent in advance		
Recognition at IBAT Events on site	Verbal recognition and introduction of representatives, <i>if attending</i>		

**Maximize
your
investment!**

Return this completed form with payment by *December 31, 2011*, and your company will be listed in the materials distributed at the regional meetings, confirmation materials and handouts for the trip.

WE WANT TO HELP. Count us in for \$ _____.

To assure your listing, please complete and return this form with your payment **no later than January 31**. In order to process your application, *all* of the information listed below must be completed. Red Level Sponsors - please send your company's logo electronically in a "JPEG" format to: bkankel@ibat.org.

Please print or type.

Contact Name			Title		
Company					
Mailing Address					
City			State		
E-mail Address					
Phone			Fax		

Complete and mail with payment to:
IBAT – Attn: Janey Holstien
1700 Rio Grande Street, Suite 100, Austin, TX 78701
Please retain a copy for your records.

Questions or for more information:
Call Janey Holstien at 800.749.4228 or
e-mail jholstien@ibat.org.



Participants in IBAT's 2011 Congressional Visit

Ronald E. Abbott, Peoples Bank, Paris
Paul Albright, BancVue, Austin
Brett A. Baker, SWBC, San Antonio
Brandon Bartek, Mills County State Bank, Early
Lin Bearden, First National Bank of Weatherford
Coleen Beck, Union State Bank, Florence
Martin Bell, Guaranty Bond Bank, Mount Pleasant
Tyrone Bennett, Chubb Insurance, Houston
Cynthia L. Blankenship, Bank of the West, Grapevine
H. Gary Blankenship, Bank of the West, Grapevine
Lanny R. Brenner, Pilgrim Bank, Mount Pleasant
Charlotte Brewer, Pilgrim Bank, Mount Pleasant
Maria Brock, Nova Retail Group, Fort Worth
Angela Brown, First National Bank of Giddings
Stanley D. Bujnoch, Jr., Peoples State Bank of Hallettsville
L. M. Collins, Jr., Sterling Bank, Fort Worth
Windol Cook, TIB-The Independent BankersBank, Jacksonville
Charles Cooper, Texas Department of Banking, Austin
Doyle E. Cooper, Texas Leadership Bank, Royse City
Julie Courtney, IBAT, Austin
Gary D. Cox, Texas Bank, San Angelo
John Dorff, Plains Capital Corporation, Dallas
Charles T. Doyle, Texas First Bank, Texas City
Christopher C. Doyle, Texas First Bank, Texas City
Jon D. Drake, Peoples Bank, Lubbock
Kevin Drew, TIB-The Independent BankersBank, Irving
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Kelly Earls, Bank Compensation Consulting, Inc., Plano
Cheryl A. Ervi, TIB-The Independent BankersBank, Irving
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Terri Flow, BancVue, Austin
Lee R. Gaskamp, Bank of Brenham, N.A.
Brad Giddens, CalTech, Dallas
Brian Gillispie, First National Bank, Spearman
Jay M. Gober, First State Bank, Graham
Chad Golden, TIB-The Independent BankersBank, Irving
Deanne Gordon, Chubb Insurance, Houston
John M. Gosser, Shay Financial Services, Inc., Irving
Garry Graham, Affiliated Bank, Arlington
Patrick Gray, TIB-The Independent BankersBank, Irving
Wendy Griffin, Schertz Bank & Trust
Virginia Grimes, The Genesis Group, McKinney
Juan Carlos Guerra, The First National Bank of Hebronville
Gary L. Guerrero, Diebold, San Antonio
Whit H. Hanks, Pioneer Bank, SSB, Austin
Scott Heitkamp, ValueBank Texas, Corpus Christi
Christy Hester, Texas Bank and Trust, Longview
Israel Hinojosa, The First National Bank of Hebronville
Jane Holstien, IBAT, Austin
Robert Hoxworth, First National Bank Texas, Killeen

Kyle Irwin, Gruver State Bank
J. Rick Jamieson, TIB-The Independent BankersBank, Irving
John Jay, Roscoe State Bank
Patrick Johnson, Diebold, Double Oak
Al Jones, American Bank, Corpus Christi
Greg Jones, American State Bank, Lubbock
Ramona Jones, IBAT Services Inc., Austin
Timothy C. Jones, First Victoria National Bank, College Station
Randy Jordan, Citizens Bank, Lubbock
Mayo G. Kasling, The First National Bank, Hughes Springs
Jack Kleinecke, TIB-The Independent BankersBank, Victoria
Edward M. Klohn, Federated Investors, Inc., Oakdale, MN
Ed Krei, The Baker Group, Oklahoma City, OK
Dennis Kutach, First State Bank, Yoakum
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Patrick Laughlin, BancVue, Austin
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Lance Looney, Alliance Bank, Sulphur Springs
Chip Lynch, ICBA, Dallas
Steven S. Mack, Texas Heritage Bank, Boerne
Brian Marek, Hunton & Williams, Dallas
M. Russell Marshall, First Victoria National Bank
Alan Masters, BancVue, Austin
Tom Matthews, American Bank, Corpus Christi
Julie Mayrant, Woodforest National Bank, The Woodlands
Michael V. McCarthy, First National Bank, Edinburg
Brent McCasland, CalTech, San Angelo
Cliff McCauley, Frost Bank, San Antonio
Jack McDonald, First Data, Trinidad
Milton S. McGee, IBAT, Henderson
Todd McKee, Peoples Bank, Lubbock
Jeff McQueen, Advantage Health Plans Trust, Oklahoma City, OK
James Miller, Veritex Community Bank, Garland
Kevin W. Monk, Alliance Bank, Sulphur Springs
Steve Moore, First State Bank, Athens
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Bill Pittman, First National Bank, Spearman
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Dennis Schwartz, Schwartz & Associates, McKinney
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Eva Thomas, Pilgrim Bank, Mount Pleasant
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Troy Vanderburg, Peoples Bank, Lubbock
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Jeff Weyandt, Fox, Byrd & Company, PC, Dallas
Michael White, Woodforest National Bank, The Woodlands
Brad Wilkerson, State Bank Weatherford
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