



### Company Membership Benefit Worksheet

Leadership Division Membership Benefit	Est. Annual Value of Benefit
1. Increasing members' personal network through regional events and online through our new website complete with professional networking features.	PRICELESS
2. Subscription to IBAT's monthly magazine, <i>The Texas Independent Banker</i> .	\$49.00
3. Discount for IBAT training programs.	\$20.00
4. Discount for IBAT's annual convention registration.	\$30.00
5. Subscription to <i>Taking Charge</i> , Leadership Division's bi-monthly newsletter.	\$50.00
6. Subscription to The <i>White Paper</i> series, IBAT's analysis of complex or emerging banking issues.	\$25.00
7. Discount on the Leadership Division Conference registration.	\$100.00
8. Ten percent (10%) discount on all <b>IBAT Publications</b> on the Bookshelf.	Various
<b>Total Estimated Value of Leadership Division Membership</b>	<b>&gt;\$274.00</b>
<b>Total Cost of Annual Leadership Division Membership</b>	<b>\$125.00</b>
<b>Annual Savings in Dollars (does not include the intangibles like relationships/networking)</b>	<b>&gt;\$149.00</b>

## Leadership Division Membership Enrollment Form

*Sign me up! I want to be a Leadership Division Member.*

Name \_\_\_\_\_

Title \_\_\_\_\_

Bank/Firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail address \_\_\_\_\_

Birthday (MM/DD) \_\_\_\_\_

**If you were referred by someone, please let us know who to thank:** \_\_\_\_\_

**Please select your payment method:**

**(\$125, prorated from January)**

\_\_\_\_\_ Check \_\_\_\_\_ Credit Card\* \_\_\_\_\_ Invoice

**\*If you are paying by credit card, please fill out the following information.**

\_\_\_\_\_ Visa \_\_\_\_\_ Mastercard \_\_\_\_\_ Discover \_\_\_\_\_ American Express

Name on card \_\_\_\_\_

Card number \_\_\_\_\_

Billing zip code \_\_\_\_\_ Expiration date \_\_\_\_\_

**Please return with payment to:**  
**IBAT**  
**1700 Rio Grande Street, Suite 100**  
**Austin, TX 78701**



**Networking**

**Recognition**



**Education**

**Leadership**



**A Division of the Independent Bankers Association of Texas**





## Mission Statement

**BUILDING EXCEPTIONAL LEADERS  
THROUGH INVOLVEMENT**

## What is the Leadership Division?

Since its founding in 1985, the IBAT Leadership Division has been the premier organization for bank executives and financial industry providers in the Texas community bank industry. From networking with peers to political activism, members have the opportunity to help ensure the future of the state's community banking industry.

The Leadership Division, governed by a Board of Directors, prepares today's independent bank leaders with the necessary skills to ensure bank profitability. The Leadership Division provides its members the opportunity to develop lifetime business relationships with the best and the brightest in community banking.

The IBAT Leadership Division is the leading organization of its kind in the nation. Most importantly for IBAT, it is the primary fundraising arm of the IBAT PAC. Last year, during the IBAT convention, we raised more than \$120,000 for the PAC. Our board of directors makes it a personal goal each year to exceed the previous year's total. The Division's board of directors sets goals and priorities to embody our motto *Building Exceptional Leaders Through Involvement*.

## Why join the Leadership Division?

How Will the Leadership Division Benefit Me?

- Offers enhanced perspective of the importance of IBAT's legislative efforts in Austin and Washington and how best to communicate with elected officials. The Division provides opportunities to meet and interact with elected representatives and become more engaged in the legislative process.
- Provides access to a tremendous network of community bankers with a vast background of knowledge and experience who are willing to share it in a non-competitive environment.
- Reinforces the importance of the community banking philosophy and the importance of that philosophy not only to our industry, but to our local communities.

*Get involved. Be a player. Join the IBAT Leadership Division today!*

### Annual Fees

For the nominal fee of \$125 per year (prorated from January), Texas community bankers and associate members receive all the benefits listed on the benefits worksheet, including discounts on publications, conference fees and educational seminars.

## What the Leadership Division Means to Me

"The Leadership Division has been one of the best personal career decisions that I have made. The Leadership Division provides outstanding networking opportunities. There are regional meetings as well as a great Leadership Conference that share insights into the financial services industry. As an Associate Member, this insight is invaluable to me and my organization. The engagement with the Leadership Division provides associate members access to the future leaders of IBAT and the banking industry. The return on the investment is worth every penny."

***Kirk Hudson  
Deluxe***

"Being involved as an Associate Member of IBAT's Leadership Division has been a wonderful experience. Not only does it allow me to stay in tune with what's going on in the community banking world and be an advocate, it has allowed me to earn the trust and build relationships with the individuals that I seek to do business with day in and day out. In addition, my involvement has allowed me be more than just another vendor for community banks but a trusted partner as well."

***Keary Barnes  
Catalyst Financial Company, Houston***

For more information contact:

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