



Leadership Division Membership Enrollment Form

Sign me up! I want to be a Leadership Division Member.

Name _____

Title _____

Bank/Firm _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

E-mail address _____

Birthday (MM/DD) _____

If you were referred by someone, please let us know who to thank: _____

Please select your payment method:

(\$125, prorated from January)

_____ Check _____ Credit Card* _____ Invoice

***If you are paying by credit card, please fill out the following information.**

_____ Visa _____ Mastercard _____ Discover _____ American Express

Name on card _____

Card number _____

Billing zip code _____ Expiration date _____

Please return with payment to:
IBAT
1700 Rio Grande Street, Suite 100
Austin, TX 78701

Bank Membership Benefit Worksheet

Leadership Division Membership Benefit	Est. Annual Value of Benefit
1. Increasing members' personal network through regional events and online through our new website complete with professional networking features.	PRICELESS
2. Subscription to IBAT's monthly magazine, <i>The Texas Independent Banker</i> .	\$49.00
3. Discount for IBAT training programs.	\$20.00
4. Discount for IBAT's annual convention registration.	\$30.00
5. Subscription to <i>Taking Charge</i> , Leadership Division's bi-monthly newsletter.	\$50.00
6. Subscription to The <i>White Paper</i> series, IBAT's analysis of complex or emerging banking issues.	\$25.00
7. Discount on the Leadership Division Conference registration.	\$100.00
8. Ten percent (10%) discount on all IBAT Publications on the Bookshelf.	Various
Total Estimated Value of Leadership Division Membership	>\$274.00
Total Cost of Annual Leadership Division Membership	\$125.00
Annual Savings in Dollars (does not include the intangibles like relationships/networking)	>\$149.00



Networking

Recognition



Education

Leadership



A Division of the Independent Bankers Association of Texas





Mission Statement

**BUILDING EXCEPTIONAL LEADERS
THROUGH INVOLVEMENT**

What is the Leadership Division?

Since its founding in 1985, the IBAT Leadership Division has been the premier organization for bank executives and financial industry providers in the Texas community bank industry. From networking with peers to political activism, members have the opportunity to help ensure the future of the state's community banking industry.

The Leadership Division, governed by a Board of Directors, prepares today's independent bank leaders with the necessary skills to ensure bank profitability. The Leadership Division provides its members the opportunity to develop lifetime business relationships with the best and the brightest in community banking.

The IBAT Leadership Division is the leading organization of its kind in the nation. Most importantly for IBAT, it is the primary fundraising arm of the IBAT PAC. Last year, during the IBAT convention, we raised more than \$120,000 for the PAC. Our board of directors makes it a personal goal each year to exceed the previous year's total. The Division's board of directors sets goals and priorities to embody our motto *Building Exceptional Leaders Through Involvement*.

Why join the Leadership Division?

How Will the Leadership Division Benefit Me?

- Offers enhanced perspective of the importance of IBAT's legislative efforts in Austin and Washington and how best to communicate with elected officials. The Division provides opportunities to meet and interact with elected representatives and become more engaged in the legislative process.
- Provides access to a tremendous network of community bankers with a vast background of knowledge and experience who are willing to share it in a non-competitive environment.
- Reinforces the importance of the community banking philosophy and the importance of that philosophy not only to our industry, but to our local communities.

Get involved. Be a player. Join the IBAT Leadership Division today!

Annual Fees

For the nominal fee of \$125 per year (prorated from January), Texas community bankers and associate members receive all the benefits listed on the benefits worksheet, including discounts on publications, conference fees and educational seminars.

What the Leadership Division Means to Me

"Leadership has allowed me to meet some wonderful people who have become very good friends not only to me but to my family by attending the annual Leadership Conference. I have a tremendous network of bankers across the state who I may contact if I need ideas, referrals, or suggestions concerning any aspect of banking. Leadership has allowed me to become more educated in the political process and its effect on community banking."

David Seitze

Frost National Bank, San Antonio

"The Leadership Division has been a great organization for me to be involved. I have developed lifetime friendships while learning the grassroots of the best banking trade association in the country. I have also developed lifetime business relationships that continue to enhance our bank. I would encourage anyone to become actively involved."

Kyle Irwin

Gruver State Bank

For more information contact:

Darlene J. Revers, Vice President, Member Relations

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512/651-6806 (fax) * drevers@ibat.org**