
FROM THE PRESIDENT—TODD PRICE



Thanks to all of you who attended our annual Leadership Conference at the Hyatt Hill Country in San Antonio. What an awesome conference! I can honestly say that this was one of the most well-attended and focus-driven conferences ever! And a *special* thanks

to all of our [sponsors](#) who helped to make this conference possible.

First, I want to give special thanks to Kyle Irwin for his friendship and leadership over the past year. With Kyle's leadership, the Division reached new highs in membership, PAC giving and conference attendance. He has raised the bar, but I believe we can reach higher. I also want to thank the board members who volunteer their time and effort to make this organization the premier organization of its kind in the nation.

Second, we need to continue the growth of the Division. The Division does not exist without members. Please help us by spreading the word that the Leadership Division is the go-to group to network and learn more about keeping the philosophy of community banking alive and well in Texas. Our mission is "Building Exceptional Leaders Through Involvement." We want our membership to be involved. We are encouraging this by asking you to consider serving on one of the committees: Leadership Conference Planning, PAC, Membership or Communications/Regional Meetings. You can read more about our vision elsewhere in this newsletter and if you are interested in getting more involved, please contact Mae Beth at mbpalone@ibat.org.

Third, we need to continue to participate in PAC fundraising. IBAT and the Leadership Division will host our annual PAC Auction in October at the La Cantera in San Antonio. We have spent years and PAC dollars expressing to the leaders of our state and country that

we have been the stepchild to the "Too Big to Fail" banks. It seems to be paying off with recent legislation, and we need to keep their ear. I encourage you to donate an auction item, purchase a Dream Vacation ticket, a Steak Out Dinner ticket and play in the golf tournament.

In closing, I would like to say what an honor it is to lead and belong to such an elite group. The Leadership Division exists because of its active members. We are the future of banking because, in Dan Lumpkin's words at the Leadership Conference, we know what it RIGHT about banking. I look forward to meeting all of you and to having a successful year. Let's make it happen.



Want to Get Involved?

If you want to be more active and involved in the Leadership Division, we have **three** great opportunities for you!

Join a Committee

The Leadership Division Board of Directors voted to open committee membership to all members of the Division. We currently have four primary committees:

- 1. Communications/Regional Meetings:** Chaired by the secretary-treasurer of the Leadership Division Board of Directors (*Brandon Bartek*). Responsible for communicating the Division's message to all Texas community bankers through articles for the web, web discussion forums as well as encouraging and assisting with regional meetings in each of the Texas chapters.
- 2. Leadership Conference:** Chaired by the president of the Leadership Division Board of Directors (*Todd Price*). Committee members offer ideas and suggestions for the annual Leadership Conference

including venues, conference themes, and speakers who excel in motivational and leadership skills presentations.

3. **Membership:** Chaired by the vice president of the Leadership Division Board of Directors (*Angie Brown*). Committee members are encouraged to develop new innovative ways to recruit new members and retain current members by bringing value to all members. Work with the Board of Directors to develop awards programs for members of the Leadership Division.

4. **PAC:** Chaired by the president-elect of the Leadership Division Board of Directors (*Gary Wells*). This committee works throughout the year to plan PAC fundraising activities during the convention, whether it be through the golf tournament, silent or live auctions, dream vacation tickets, steak out event tickets, or new opportunities/events. *This committee also has five subcommittees that you can join:

Live Auction	Steak Out
Silent Auction	Golf Tournament
Dream Vacation	

*It is helpful for members of these subcommittees to be able to attend the IBAT Annual Convention.

Leadership Ambassador

Would you like to be more active with the Leadership Division members in your local area? Why not consider becoming a *Leadership Ambassador*? As an ambassador, you would work with the local Division board member in your area to plan regional meetings throughout the year to keep your region active and engaged in the Division and IBAT.

Whether it's golf, sporting clays or fishing tournaments, networking reception, a lunch or dinner with a speaker or other event of your choosing, this is *your* opportunity to become more involved in the Division on the local level.

Website Task Force

With more people turning to the web for information, IBAT's new website includes a *Members Only* page dedicated to the Leadership Division. This task force will discuss and develop ideas and plans to make the IBAT website a valuable resource, networking and educational tool for members of the Leadership Division.

All of these opportunities will allow you to become more involved in the Division. All of the committees and task force meet via conference call, so you don't even have to leave the office. Do you have suggestions that will make us a better Division and provide more value to our members? Decide how you want to help and email Mae Beth Palone at mbpalone@ibat.org and get involved today!

Meet your 2009-2010 Board of Directors

Executive Committee

President Todd Price, First State Bank, Mesquite
President-Elect Gary Wells, Happy State Bank, Amarillo
Vice President Angie Brown, First National Bank, Giddings
Secretary/Treasurer Brandon Bartek, Mills County State Bank, Early
Immediate Past President Kyle Irwin, Gruver State Bank

Members

Lawson Allen, Fort Davis State Bank
Barry Anderson, Texas First Bank, Pearland
Gregg Appel, HCSB-A State Banking Assn., Kerrville
Keary Barnes, Catalyst Financial Company, Houston
Lisa Blankenship, Bank of the West, Grapevine
Jason Brummerhop, Amegy Bank of Texas, Houston
Abel Castro, First Bank & Trust, Lubbock
Misty Clary, Community National Bank, Midland
Anita Collins, American National Bank of Texas, Sachse
Doyle Cooper, Texas Leadership Bank, Royse City
Doak Crabtree, Happy State Bank, Stratford
Tieman "Tee" Dippel, Brenham National Bank
Steve Doty, First National Bank of McGregor
David Fuller, Point Bank, Pilot Point
Wendy Griffin, Schertz Bank & Trust
Christy Hester, Texas Bank & Trust, Longview
Kirk Hudson, Deluxe Financial Services, Inc., Tyler
Zoe Kuschel, Frost Bank, Houston
Michael Marshall, Citizens National Bank, Henderson
Kevin Monk, Alliance Bank, Sulphur Springs
Michael Moores, Citizens National Bank, Henderson
Michael Murphy, American National Bank, Gonzales
Paige Nash, American National Bank of Texas, Dallas
Charles Phelan, TIB-The Independent BankersBank, Irving

Michael Rehm, Jefferson Bank, San Antonio
 Les Robbins, Citizens Bank, NA, Abilene
 Craig Roberts, Guaranty Bond Bank, Sulphur Springs
 Scott Sharp, Sharp BancSystems, Bedford
 Mark Sheffield, Roscoe State Bank, Bastrop
 Justin Steinbach, Frost Bank, Dallas
 Tim Teske, Sterling Bank, Fort Worth

A special thanks for faithful service to the Leadership Board and IBAT goes to **Zan Prince** and **Jim Alexander** who have completed their terms on the board.

And The Award Goes To ...



Mark Few, the 2009 recipient of the ***Excellence in Leadership*** Award. Mark is Executive Vice President of Operations and member of the Board of Directors at American Bank of Texas in Marble Falls. For a link

to the press release, click [here](#).

Legislative Wrap-up and White Paper Online

If you missed the IBAT Webinar with Steve Scurlock and Karen Neeley discussing issues from the 81st legislative session which will impact your bank, you can click [here](#) for links to the PowerPoint slide presentation and the audio portion of the presentation.

Additionally, you can download the White Paper which provides a more extensive re-cap from the session by clicking [here](#).

If you would like to donate to the PAC Auction, click [here](#) for the Auction Pledge Form. To see the latest auction items, click [here](#).

Tired of The Hot Sun?

Then close your eyes and visualize your *Dream Vacation* in a cooler climate where you might actually need a sweater! That's where you could be headed if you're the winner in the ***IBAT PAC Dream Vacation*** drawing during the Annual IBAT Convention in October at the Westin La Cantera Resort in San Antonio?

IBAT will contribute ***\$5,000*** toward your ***Dream Vacation*** or you can take the cold hard cash!

We'd like to thank our sponsors who make the Dream Vacation event possible:

- Bank of the West, Grapevine
- First State Bank, Mesquite
- TIB-The Independent BankersBank, Dallas
- ValueBank Texas, Corpus Christi
- Anonymous IBAT Friend

Dream Vacation tickets are \$10 each and this is a great opportunity to involve all of your staff in contributing to the IBAT PAC. Click [here](#) for a ticket order form or call Patty Mullins at 800.749.4228.

*Due to state ethics laws, the IBAT PAC can accept **only personal checks or personal credit cards** (MasterCard, Visa, or Discover).*

What's your IM I.Q.

With the popularity of text and instant messaging on the rise, are you up-to-date on your IM vocabulary? Take the following test to determine your IM acumen.

- AFN _____
- BBS _____
- DIKU _____
- HAGD _____
- IDTS _____
- LTNS _____
- POS _____
- SPST _____
- BCNU _____
- BFN _____

For answers, click [here](#).